# Application to the Pension Benefit Guaranty Corporation for a Partition Order

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#### 1. Background and Purpose

Pursuant to the Pension Benefit Guaranty Corporation's Interim Final Rule, 29 CFR Part 4233, issued under Section 4233 of the Employee Retirement Income Security Act, as amended 1974 ("ERISA") and published in the Federal Register on December 18, 2015 (the "Regulations"), the Board of Trustees of the Teamsters Local 805 Pension and Retirement Plan (the "Plan") submits this application, and the accompanying Exhibits, to the PBGC for a partition approval order.

Sections 121 and 122 of the Multiemployer Pension Reform Act of 2014 ("MPRA"), as it amends Section 4233 of ERISA, provides the PBGC with a statutory authority to assist financially troubled multiemployer pension plans under certain conditions, if doing so would reduce potential future costs to the PBGC and if the PBGC can certify that its ability to meet existing financial assistance to other plans will not be impaired. The Regulations issued under Section 4233 of ERISA implement application and notice requirements prescribing the statutory conditions and requirements that must be met before the PBGC may partition an eligible multiemployer plan. As explained within, the Plan is eligible for a partition order from the PBGC because it is able to satisfy the enumerated criteria under the Regulations.

## 2. Penalty of Perjury Statement Pursuant to PBGC Regulation §4233.3(b)

Under penalties of perjury, I declare that I have examined this request, including accompanying documents, and, to the best of my knowledge and belief, the request contains all the relevant facts relating to the request, and such facts are true, correct, and complete.

Name: William. O Begly	Name: Orthun Hats
Date: Jan 25 2017 Title: Union Trustee	Date: Jan. 25, 2017
Title. Official Plustee	Title: Employer Trustee
Name:	Name:
Date:	Date:
Title: Union Trustee	Title: Employer Trustee

## 3. Plan Information Pursuant to PBGC Regulation §4233.5

An application for partition must include the following information with respect to the Plan:

#### a. Plan Information

Name of the Plan Teamsters Local 805 Pension and Retirement

Plan

Employer Identification Number 13-1917612

Three-digit Plan Number 001

## b. Plan Sponsor Information

Board of Trustees of the Teamsters Local 805 Pension and Retirement Plan 60 Broad Street 37th Floor New York, NY 10004

## c. Trust Agreement and Amendments

See attached document labeled: 4233.5(c) Trust Document 805.pdf

#### d. Plan Document and Amendments

See attached document labeled: 4233.5(d) Plan Document 805 14.pdf
See attached document labeled: 4233.5(d) AMD 1 to PD 805 16.pdf
See attached document labeled: 4233.5(d) Board Resolutions 805 17.pdf

This resolution provides for the following

- Disability protections are provided to beneficiaries of disabled participants in pay status as of 4/1/2018
- Clarifies that the benefit suspension applies to the minimum benefit in all cases
- Names the key staff of O'Sullivan Associates as authorized representatives of the Board of Trustees before the PBGC

#### e. Summary Plan Description and Summaries of Material Modifications

See attached document labeled: 4233.5(e) SPD 805 14.pdf

#### f. Rehabilitation Plan Information

See attached document labeled: 4233.5(f) Rehabilitation Plan 805 16.pdf

## g. IRS Determination Letter

See attached document labeled: 4233.5(g) Determination Letter 805 15.pdf

h. Form 5500 with all schedules and attachments

See attached document labeled: 4233.5(h) 5500 805 15.pdf

i. Employers obligated to contribute to the Plan and the estimated number of employees

	Estimated
Employer	Count
Amsterdam Tobacco Company	9
Globe Wholesale	7
Harold Levinson Associates	350
Local 810 IBT	1
Panasonic	30
Sunrise Tobacco Company	4
T&R Tobacco Sales	9
United Wire Metal and Machine Health and Welfare Fund	1
YRC Worldwide	1

j. Withdrawal liability payments in the last five years

Former employer Queens Tobacco paid a settlement of \$20,000 in 2014.

Former employer Center Candy made one quarterly payment of \$19,334.50 in 2016 of its complete withdrawal liability assessment.

Employer YRC Worldwide made three quarterly payments of \$34,026.00 in 2016 of its partial withdrawal liability assessment.

#### 4. Partition Information Pursuant to PBGC Regulation §4233.6

## a. Description of proposed partition

Partition Effective Date: 4/1/2018
Benefits Paid by Plan

	<b>Original</b>	Successor				
Active	100%	0%				
Terminated Vested	0%	100%				
Retirees	384	421				
Beneficiaries	112	54				

In consideration of the Plan's projected date of insolvency, the Trustees' proposed effective date of the Plan's partition and reduction in benefits is April 1, 2018. Under the Trustee's proposed partition strategy the following amounts of the PBGC guaranteed benefit would be transferred to the Successor Plan:

- ➤ 475 of the retirees and beneficiaries currently in pay status
- > 100% of terminated vested participants (596 participants)

The Trustees are transferring the minimum amount of the Original Plan's liabilities necessary for that Plan to remain solvent after the partition.

The Plan is in the process of preparing a coordinated application to Treasury to suspend benefits under ERISA and the Code. Please see the Plan's draft application to suspend benefits. See attached document labeled: Suspension Application 805 16.pdf

#### b. Description of events leading to this application

Economic factors over the past 15 years have affected the Plan's contributing employers and directly impacted the Plan's funded status. There has been a steady decline in the number of the Plan's contributing employers and the Plan's financial condition. During this period, which included the economic downturn of 2007-2008, there has been little to no growth in the local trucking market, which greatly impacted the Plan's ability to fund promised benefits. Further, significant taxes imposed on tobacco, candy and related product sales limit the ability of contributing employers to pass additional increases on to customers. The economic issues are being exacerbated by the competition for sales that are being presented by on-line retailers of similar products.

The Plan was first certified to be in the Critical Status Zone as of April 1, 2008 and the Trustees adopted a Rehabilitation Plan consisting of contribution increases and benefit changes to improve the Plan's funding. However, the continued decrease of contributing hours to the Plan continued to deteriorate the Plan's funding. As the Plan's financial condition continued to deteriorate in recent years, the Trustees also have been active in efforts to find a solution to avoid insolvency.

After subsequent conversations with the PBGC, the Trustees submit this application for a partition order as well as a coordinated application seeking approval of benefit suspensions.

#### c. Description of risks and assumptions

Each actuarial assumption is fully detailed in the answers provided under Section 5. Except when the regulations mandate the use of PBGC mortality and interest, the major assumptions are as follows:

•	Mortality	RP-2014 blue collar mortality, increased with Scale MP-2014				
•	Interest	Funding: 6.50%				
		Assets:				
		Return Plan Year ending 3/31				
		5.25% 2018-2022				
		6.00% 2023-2027				
		7.00% 2028-2032				
		7.25% 2033 onward				
•	Market Value of Assets	Estimated \$48,342,933 as of 12/31/2016				
•	Expenses	\$440,000 annually, increasing 2% per year				
	•	To allocate expenses to the PBGC in a partition, we have assumed \$147 per participant per year.				
•	Future Employment	4,997 months per year				

The above assumptions were determined based upon the following rationale:

- The mortality rates are based upon historical and current demographic data, as well as future demographic expectations and professional judgment.
- The long-term funding interest rate assumption is based upon expected returns for the asset classes selected under the Plan's investment policy.
- The expected asset returns were generated using a building block approach that includes inflation expectation and anticipated risk premiums for each asset class.
- The estimated 12/31/2016 Market Value of Assets is based upon the estimated nine-month return of 9.7% provided by the investment consultant and the contributions, withdrawal liability payments, benefits paid, and expenses provided by the Fund office.
- The Plan expense assumption is based upon historical expense experience, adjusted for future expense expectations.
- The future employment assumption is based upon the current Plan population. and includes input from the Plan sponsor regarding its expectation of future employment. The Plan sponsor believes that while the Plan population has shrunk over the past few years, the employers that were not in the core local trucking market are now mostly gone and the population of employers has stabilized. Further, the largest employer, which accounts for over 80% of the

total Plan contributions, continues to grow (averaged 3% growth the last five years) through product diversification.

The significant risks for the attached projections include:

- Mortality is less than expected
- Increased plan expenses
- Reductions in future hours
- Poor market returns

## d. Application for suspension of benefits

The Trustees intend to apply for a suspension of benefits with the Treasury Department, but have not yet submitted an application to Treasury. A copy of the draft application has been attached to this application. The benefit suspension will take effect as of April 1, 2018, and the Normal Service Retirement Pension under Section 3.2 of the Plan document will be included in this suspension, and no participant will have the right to leave service and return after the suspension date to have it restored.

#### e. Description of all measures taken to avoid insolvency

The Trustees have taken numerous comprehensive measures available to them under the law to avoid insolvency. These measures include the adoption of a Rehabilitation Plan following passage of the Pension Protection Act of 2006. On April 1, 2008, the Plan was certified by its actuary to be in "critical status," and the Trustees adopted a Rehabilitation Plan ("RP") effective February 24, 2009, which consisted of required contribution increases and benefit changes to enable the Plan to cease to be in critical status at the end of the Rehabilitation Period.

Detailed below is a history of the Rehabilitation Plan and all updates made to the Rehabilitation Plan in order for the Plan to avoid or forestall insolvency. Effective April 1, 2014, the Trustees decided to reduce the contribution increase rate as continued increases at the rates in the original RP likely would drive more contributing employers from the Plan, either through business failure or withdrawal.

After research, consultation with Plan professionals and an extensive review of a wide range of factors described above and in the RP, the Trustees concluded that, based on reasonable actuarial assumptions and upon exhaustion of all reasonable measures, the Plan could not reasonably be expected to emerge from critical status by the end of the 13-year Rehabilitation Period. As such, the Trustees developed the April 1, 2014 update to the Rehabilitation Plan, which consisted of reasonable measures to enable the Plan to forestall insolvency, as the Plan could not withstand any additional contributing employer withdrawals as it had already seen the contribution base decline rapidly over the previous years.

Effective November 30, 2016, the Trustees decided to reduce the contribution increase rate to 0%, as continued increases without funding relief likely would drive the remaining contributing employers from the Plan, either through business failure or withdrawal.

#### Original Rehabilitation Plan as of February 24, 2009

## Benefit Changes

#### A. Default Schedule

Future accruals decreased to 1% of employer contributions

Elimination of the following adjustable benefits:

- "25-Years-and-Out"
- "20-Years-and-Out"
- Disability Retirement

#### B. Preferred Schedule

Future accruals decreased to 1% of employer contributions

Elimination of the following adjustable benefits for participants who do not have at least 20 years of Credited Service as of April 1, 2009:

- "25-Years-and-Out"
- "20-Years-and-Out"

#### C. Alternative Schedule

No changes in benefits

#### Contribution Increases

A. Default Schedule

12.4% increases per year

B. Preferred Schedule

13.3% increases per year

C. Alternative Schedule

A contribution rate of \$556 per month

## 2014 Update to the Rehabilitation Plan

#### **Benefit Changes**

A. Default Schedule

Future accruals not to exceed \$50 per year of service

B. Preferred Schedule (Also referred to as Alternative Schedule II)

Future accruals not to exceed \$50 per year of service

C. Alternative Schedule

No changes in benefits

#### Contribution Increases

- A. Default Schedule 3.0% increases per year
- B. Preferred Schedule (Also referred to as Alternative Schedule II)3.0% increases per year for Plan Years beginning on or after April 1, 2018
- C. Alternative Schedule I No changes in contributions

## 2016 Update to the Rehabilitation Plan

#### Benefit Changes

No changes in benefits under any schedules

## Contribution Increases

A. Default Schedule

80% increases to the contribution rate in effect for the prior year per for each year through the Plan Year ending 3/31/2024, beginning as of the end of the current CBA.

B. Preferred Schedule (Also referred to as Alternative Schedule II)

No increases in contributions beyond those already bargained for and ratified under a collective bargaining agreement as of the date the Rehabilitation Plan update is provided to the bargaining parties.

However, the Plan sponsor will update the RP to once again provide for 3% employer contribution increases, subject to the approval of the Plan's applications for partition and suspension, as indicated on page 5 the Rehabilitation Plan update.

- f. Estimated benefit amounts to be partitioned
  - (1) The estimated number of participants and beneficiaries whose benefits (or any portion thereof) would be transferred, including the number of retirees receiving payments (if any), terminated vested participants (if any), and active participants (if any).

• Retirees in pay status: 475

• Terminated vested participants: 596

(2) Supporting data, calculations, assumptions, and a description of the methodology used to determine the estimated benefit amounts.

See attached excel file labeled: Data for PBGC 805 16.xlsx

- (3) If applicable, a description of any classifications or specific group(s) of participants and beneficiaries whose benefits (or any portion thereof) the plan sponsor proposes to transfer, and the plan sponsor's rationale or basis for selecting those classifications or groups.
  - The retirees selected were the 475 youngest healthy retirees.
  - All terminated vested were selected to defer the PBGC's cash flow (financial assistance) as long as possible.
- g. Draft notice of application for partition described in §4233.1

See attached file labeled: Notice of Susp and Part 805 16.pdf

- 5. Actuarial and Financial Information Pursuant To PBGC Regulation §4233.7
  - a. Required information
    - 1) Three most recent actuarial reports

See attached files:

- > 4233.7(a)(1) Linked Report 805 14.pdf
- > 4233.7(a)(1) Linked Report 805 15.pdf
- > 4233.7(a)(1) Linked Report 805 16.pdf
- 2) Certification of critical and declining status

See attached file 4233.7(a)(2) ZC 805 16.pdf

3) Certification the Plan will become insolvent without a partition and suspension

The following cash flow demonstrates that based upon the attached assumptions, the Plan will not remain solvent without a partition in addition to the suspension of benefits.

The Plan is currently projected to become insolvent in the Plan Year ending 3/31/2022.

Following this page are exhibits demonstrating the following:

- Cash flow demonstrating that the Plan is expected to become insolvent during the Plan Year ending 3/31/2022 and need PBGC assistance thereafter
- Benefit payments organized by participant status
- The assumptions used to determine the cash flow

The census data used to develop the cash flow is provided in a separate file labeled: *Data for PBGC 805* 16.xlsx

This certification was prepared on behalf of the Teamsters Local 805 Pension and Retirement Fund based on employee data, asset statements and plan documents provided by the Plan sponsor or its representatives. We relied upon the data as submitted, without formal audit. However, the data was tested for reasonableness, and we have no reason to believe that any other information which would have had a material effect on the results of this valuation was overlooked.

Therefore, to the best of our knowledge and belief, the information presented in this certification is complete and accurate, and each assumption used represents our best estimate of anticipated experience under the Plan.

Certified by:

Craig A. Voelker, FSA, MAAA, EA

Enrolled Actuary No.: 14-05537

1236 Brace Rd. Unit E Cherry Hill, NJ 08034 Phone (856) 795-7777

Cinj A.V.S.

January 31, 2017

PY Beginning (t)	4/1/2016	1/1/2017	4/1/2017	4/1/2018	4/1/2019
PY Ending (t+1)	<u>12/31/2016</u>	3/31/2017	3/31/2018	3/31/2019	3/31/2020
Market Value					
Beginning Value (t)	51,672,207	48,342,933	45,749,579	36,789,666	27,355,623
ER Contributions	1,259,175	419,725	1,576,370	1,614,186	1,614,186
Withdrawal Pmts	121,413	19,334	213,442	213,442	213,442
<b>Total Contributions</b>	1,380,588	439,059	1,789,812	1,827,628	1,827,628
PBGC Assistance	•	-	-	-	-
Investment Income					
Int & Div & Other			725		2
Realized and UnR.					
Inv. Exp.	4,626,356	613,456	2,111,235	1,640,744	1,146,477
Total Inv Income	4,626,356	613,456	2,111,235	1,640,744	1,146,477
Benefits Paid	(8,920,110)	(3,533,869)	(12,412,160)	(12,444,638)	(12,396,641)
Expenses	(416,108)	(112,000)	(448,800)	(457,776)	(466,932)
Ending Value (t+1)	48,342,933	45,749,579	36,789,666	27,355,623	17,466,155

PY Beginning (t)	4/1/2020	4/1/2021
PY Ending (t+1)	3/31/2021	3/31/2022
Market Value		
Beginning Value (t)	17,466,155	7,141,299
ER Contributions	1,614,186	1,614,186
Withdrawal Pmts	213,442	213,442
<b>Total Contributions</b>	1,827,628	1,827,628
PBGC Assistance	-	-
Investment Income		
Int & Div & Other	277	
Realized and UnR.		
Inv. Exp.	629,423	88,967
Total Inv Income	629,423	88,967
D 5: D:1	(12.205.(26)	(P. 573, 000)
Benefits Paid	(12,305,636)	(8,572,098)
Expenses	(476,271)	(485,796)
Ending Value (t+1)	7,141,299	0

# **Benefit Payments by Status**

Plan Year Ending 3/31	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>	2021	<u>2022</u>
Total Actives	694,961	847,152	1,094,627	1,239,267	1,399,867	1,565,743
New Entrants	-	-	-	-	-	-
Term Vesteds	226,518	321,549	422,045	550,685	625,553	720,377
Retirees	10,473,691	10,217,055	9,953,043	9,682,319	9,405,462	9,123,007
Beneficiaries	1,078,809	1,026,404	974,923	924,370	874,754	826,102
Total	\$ 12,473,979	\$ 12,412,160	\$ 12,444,638	\$ 12,396,641	\$ 12,305,636	\$ 12,235,229

Note that the Plan Year ending 3/31/2022 does not reflect the effect of cutting to the resource benefit level.

### **Assumptions Used in Actuarial Certification**

#### Interest Rate 6.50% per annum

#### Assets:

Return	Plan Year ending 3/31
5.25%	2018-2022
6.00%	2023-2027
7.00%	2028-2032
7.25%	2033 onward

The long-term funding rate assumption is based upon expected returns for the asset classes selected under the Plan's investment policy. The expected asset returns were generated using a building block approach that includes inflation expectation and anticipated risk premiums for each asset class.

## Mortality Healthy

RP-2014 healthy mortality with blue collar adjustment, separate for male and female participants, adjusted with mortality improvement Scale MP-2014 from 2015.

#### Disabled

RP-2014 disabled mortality, separate for male and female participants, adjusted with mortality improvement Scale MP-2014 from 2015.

The mortality rates are based upon historical and current demographic data, as well as future demographic expectations and professional judgment.

#### Termination

Sarason T -8 Table

The termination rates are based upon historical and current demographic data, as well as future demographic expectations and professional judgment.

#### Retirement Age

	Percent
<u>Age</u>	Retiring
55	20%
56-61	5%
62	25%
63-64	5%
65	70%
66	50%
67+	100%

If the participant had at least 20 years of Credited Service as of April 1, 2009, there is a one-time additional retirement incidence of 60% when the participant reaches age 55 and at least 25 years of Credited Service. This additional incidence applies immediately for participants who are already age 55 with 25 years of Credited Service.

The retirement rates are based upon historical and current demographic data, as well as future demographic expectations and professional judgment.

Employment 4

4,997 total months annually

The future employment assumption is based upon the current Plan population, and includes input from the Plan sponsor regarding its expectation of future employment. The Plan sponsor believes that while the Plan population has shrunk over the past few years, the employers that were not in the core local trucking market are now mostly gone and the population of employers has stabilized. Further, the largest employer, which accounts for over 80% of the total Plan contributions, continues to grow (averaged 3% growth the last five years) through product diversification.

Percent Married

80%

The marital assumption is based upon future demographic expectations and professional judgment.

Age of Spouse

Females are 3 years younger than their spouses.

The expected spouse age is based upon historical and current demographic data, as well as future demographic expectations and professional judgment.

Expenses

\$440,000 payable at the beginning of the year, increasing 2% per year thereafter

The Plan expense assumption is based upon historical expense experience, adjusted for future expense expectations.

Value of Assets

Average Fair Market Value (without-phase-in). Averaging period is 3 years. Adjusted under the Pension Relief Act of 2010 for a 10-year recognition of the 2008/2009 Plan Year loss.

As of 12/31/2016, the estimated Fair Market Value of Assets is \$48,342,933.

The estimated 12/31/2016 Market Value of Assets is based upon the estimated ninemonth return of 9.7% provided by the investment consultant and the contributions, withdrawal liability payments, benefits paid, and expenses provided by the Fund office.

Funding Method

Unit Credit

Average contribution rate

\$309.87 per month for the Plan Year ending 3/31/2017, with 3% contribution increases for certain employers through 2019 only, pursuant to section 2(e)(2) of the 2016 Rehabilitation Plan update.

Future entrants

Male	<u>Female</u>
42%	3%
14%	4%
20%	3%
10%	4%
	42% 14% 20%

The new entrant profile is based upon a review of recent demographic data, as well as future demographic expectations and professional judgment.

4) Projection of PBGC future assistance without a partition

The following graphs and cash flow provide a 35-year projection of the future financial assistance from the PBGC expected to be needed without a partition.

Following this page are exhibits for:

- Cash flow from 4/1/2022 through 3/31/2057
- Graphs based upon the cash flow
- The assumptions used to determine the cash flow

The census data used to develop the cash flow is provided in a separate file: Data for PBGC 805 16.xlsx

Present value of the PBGC's future financial assistance without a partition at 1.98% interest for the first 20 years and 2.67% thereafter: \$111,999,896

This certification was prepared on behalf of the Teamsters Local 805 Pension and Retirement Fund based on employee data, asset statements and plan documents provided by the Plan Sponsor or its representatives. We relied upon the data as submitted, without formal audit. However, the data was tested for reasonableness, and we have no reason to believe that any other information which would have had a material effect on the results of this valuation was overlooked.

Therefore, to the best of our knowledge and belief, the information presented in this certification is complete and accurate, and each assumption used represents our best estimate of anticipated experience under the Plan.

Certified by:

Craig A. Voelker, FSA, MAAA, EA

Enrolled Actuary No.: 14-05537 1236 Brace Rd. Unit E

Cherry Hill, NJ 08034 Phone (856) 795-7777

Cry A.V.S

January 31, 2017

PY Beginning (t)	4/1/2022	4/1/2023	4/1/2024	4/1/2025	4/1/2026	4/1/2027	4/1/2028	4/1/2029	4/1/2030
PY Ending (t+1)	3/31/2023	3/31/2024	3/31/2025	3/31/2026	3/31/2027	3/31/2028	3/31/2029	3/31/2030	3/31/2031
Market Value									
Beginning Value (t)	-	-	-	-	-	_	-	-	2
Contributions	1,614,186	1,614,186	1,614,186	1,614,186	1,614,186	1,614,186	1,614,186	1,614,186	1,614,186
Withdrawal Payments	213,442	213,442	213,442	213,442	213,442	213,442	213,442	213,442	213,442
PBGC Assistance	5,133,865	5,153,246	5,129,906	5,154,658	5,162,812	5,186,319	5,154,771	5,176,509	5,183,649
Investment Income Int & Div & Other Realized and UnR.									
Inv. Exp.									
Total Inv Income	•	-	-	-	(=)	-	-		-
Benefits Paid	(6,465,981)	(6,475,452)	(6,442,004)	(6,456,445)	(6,454,082)	(6,466,862) (547,085)	(6,424,372) (558,027)	(6,434,949) (569,188)	(6,430,705) (580,572)
Expenses	(495,512)	(505,422)	(515,530)	(525,841)	(536,358)	(347,063)	(330,027)	(2021,500)	(210,012)
Ending Value (t+1)	8-	-	-	-	-	-	-	-	-



	4/1/2031 3/31/2032	4/1/2032 3/31/2033	4/1/2033 3/31/2034	4/1/2034 3/31/2035	4/1/2035 3/31/2036	4/1/2036 3/31/2037	4/1/2037 3/31/2038	4/1/2038 3/31/2039	4/1/2039 3/31/2040	4/1/2040 3/31/2041
•	_	2	-	_	_	_	=	-	2	72
	1,614,186	1,614,186	1,614,186	1,614,186	1,614,186	1,614,186	1,614,186	1,614,186	1,614,186	1,614,186
	213,442 5,164,149	213,442 5,111,271	213,442 5,045,126	213,442 4,997,773	213,442 4,968,460	72,695 5,039,656	5,040,916	4,968,438	4,908,197	4,833,439
	-	-	-	-	-	×	-	*:	*	
	(6,399,594) (592,183)	(6,334,872) (604,027)	(6,256,646) (616,108)	(6,196,971) (628,430)	(6,155,089) (640,999)	(6,072,718) (653,819)	(5,988,207) (666,895)	(5,902,391) (680,233)	(5,828,545) (693,838)	(5,739,910) (707,715)
	328	12	- 12				27	2	21	423



4/1/2041	4/1/2042	4/1/2043	4/1/2044	4/1/2045	4/1/2046	4/1/2047	4/1/2048	4/1/2049	4/1/2050
3/31/2042	3/31/2043	3/31/2044	3/31/2045	3/31/2046	3/31/2047	3/31/2048	3/31/2049	3/31/2050	3/31/2051
_	-		-	2	2	2	21	-	523
1,614,186	1,614,186	1,614,186	1,614,186	1,614,186	1,614,186	1,614,186	1,614,186	1,614,186	1,614,186
4 725 417	4 627 604	- 4 547 570	4 449 620	4 220 929	4 224 127	4 100 957	4 005 196	2 007 502	2 774 240
4,735,417	4,637,604	4,547,578	4,448,630	4,320,828	4,224,127	4,109,857	4,005,186	3,887,583	3,774,349
	-						-	-	
-	-	-	-	-		-	74	-	2.5
(5,627,734)	(5,515,484)	(5,410,732)	(5,296,763)	(5,153,640)	(5,041,312)	(4,911,102)	(4,790,172)	(4,655,985)	(4,525,835)
(721,869)	(736,306)	(751,032)	(766,053)	(781,374)	(797,001)	(812,941)	(829,200)	(845,784)	(862,700)
_	-	_		-	-	21	2	_	1020



4/1/2051	4/1/2052	4/1/2053	4/1/2054	4/1/2055	4/1/2056
3/31/2052	3/31/2053	3/31/2054	3/31/2055	3/31/2056	3/31/2057
_	_	12	72	2	2
1,614,186	1,614,186	1,614,186	1,614,186	1,614,186	1,614,186
_	_	_	-	-	-
3,657,795	3,538,306	3,418,663	3,309,505	3,192,665	3,090,691
-		(**	-		#
-	-	77		-	-
(4,392,027)	(4,254,939)	(4,117,345)	(3,989,877)	(3,854,361)	(3,733,337)
(879,954)	(897,553)	(915,504)	(933,814)	(952,490)	(971,540)
_	20	2	2	_	2



#### **Assumptions Used in Actuarial Certification**

Interest Rate 2.82% for the first 20 years, 2.95% thereafter

Mortality

Healthy 2016 ERISA Section 4044 healthy mortality separate for male and female participants

Disabled 2016 ERISA Section 4044 Social Security Disabled mortality separate for male and

female participants

Termination Sarason T -8 Table

The termination rates are based upon historical and current demographic data, as well as future demographic expectations and professional judgment.

Retirement Age

	Percent
Age	Retiring
55	20%
56-61	5%
62	25%
63-64	5%
65	70%
66	50%
67+	100%

If the participant had at least 20 years of Credited Service as of April 1, 2009, there is a one-time additional retirement incidence of 60% when the participant reaches age 55 and at least 25 years of Credited Service. This additional incidence applies immediately for participants who are already age 55 with 25 years of Credited Service.

The retirement rates are based upon historical and current demographic data, as well as future demographic expectations and professional judgment.

Employment 4,997 total months annually

The future employment assumption is based upon the current Plan population, and includes input from the Plan sponsor regarding its expectation of future employment. The Plan sponsor believes that while the Plan population has shrunk over the past few years, the employers that were not in the core local trucking market are now mostly gone and the population of employers has stabilized. Further, the largest employer, which accounts for over 80% of the total Plan contributions, continues to grow (averaged 3% growth the last five years) through product diversification.

Percent Married 80%

The marital assumption is based upon future demographic expectations and professional judgment.

Age of Spouse Females are 3 years younger than their spouses.

The expected spouse age is based upon historical and current demographic data, as well as future demographic expectations and professional judgment.

Expenses \$440,000 payable at the beginning of the year, increasing 2% per year thereafter

The Plan expense assumption is based upon historical expense experience, adjusted for

future expense expectations.

Value of Assets Average Fair Market Value (without-phase-in). Averaging period is 3 years.

Adjusted under the Pension Relief Act of 2010 for a 10-year recognition of the

2008/2009 Plan Year loss.

As of 12/31/2016, the estimated Fair Market Value of Assets is \$48,342,933.

The estimated 12/31/2016 Market Value of Assets is based upon the estimated ninemonth return of 9.7% provided by the investment consultant and the contributions, withdrawal liability payments, benefits paid, and expenses provided by the Fund office.

Funding Method Unit Credit

Average contribution rate

\$309.87 per month for the Plan Year ending 3/31/2017, with 3% contribution increases for certain employers through 2019 only, pursuant to section 2(e)(2) of the 2016 Rehabilitation Plan update.

#### Future entrants

Entry		
<u>Age</u>	<u>Male</u>	<u>Female</u>
25	42%	3%
35	14%	4%
45	20%	3%
55	10%	4%

The new entrant profile is based upon a review of recent demographic data, as well as future demographic expectations and professional judgment.

5) Certification the Plan will remain solvent with a partition and suspension

The following cash flow demonstrates that based upon the attached assumptions, the Plan will remain solvent with a partition and suspension of benefits.

Following this page are exhibits for:

- Cash flow demonstrating that the Plan will not become insolvent if the benefits are suspended to the MPRA minimum level and 100% of the terminated vested participants and 475 retired participants (including beneficiaries) are partitioned off, effective April 1, 2018
- Benefit payments organized by participant status
- Graphs based upon the cash flow
- The assumptions used to determine the cash flow

The census data used to develop the cash flow is provided in a separate file labeled: *Data for PBGC 805*16.xlsx

The benefit suspension was calculated consistent with ERISA §305(e)(9)(D)(iv), as required.

This certification was prepared on behalf of Teamsters Local 805 Pension and Retirement Fund based on employee data, asset statements and plan documents provided by the Plan sponsor or its representatives. We relied upon the data as submitted, without formal audit. However, the data was tested for reasonableness, and we have no reason to believe that any other information which would have had a material effect on the results of this valuation was overlooked.

Therefore, to the best of our knowledge and belief, the information presented in this certification is complete and accurate, and each assumption used represents our best estimate of anticipated experience under the Plan.

Certified by:

Craig A. Voelker, FSA, MAAA, EA Enrolled Actuary No.: 14-05537

1236 Brace Rd. Unit E Cherry Hill, NJ 08034 Phone (856) 795-7777

January 31, 2017

PY Beginning (t) PY Ending (t+1)	4/1/2016 12/31/2016	1/1/2017 3/31/2017	4/1/2017 3/31/2018	4/1/2018 3/31/2019	4/1/2019 3/31/2020
Market Value Beginning Value (t)	51,672,207	48,342,933	45,749,579	36,789,666	34,963,005
ER Contributions Withdrawal Pmts	1,259,175 121,413	419,725 19,334	1,576,370 213,442	1,614,186 213,442	1,662,611 213,442
Total Contributions	1,380,588	439,059	1,789,812	1,827,628	1,876,053
PBGC Assistance (Bens)	-	-	-	3,433,569	3,518,099
PBGC Assistance (Exp)	-	-	-	155,673	157,737
Investment Income Int & Div & Other Realized and UnR.			-	-	3.00
Inv. Exp.	4,626,356	613,456	2,111,235	1,743,523	1,651,115
Total Inv Income	4,626,356	613,456	2,111,235	1,743,523	1,651,115
Benefits Paid Expenses	(8,920,110) (416,108)	(3,533,869) (112,000)	(12,412,160) (448,800)	(8,529,277) (457,776)	(8,435,512) (466,932)
Ending Value (t+1)	48,342,933	45,749,579	36,789,666	34,963,005	33,263,566



PY Beginning (t) PY Ending (t+1)	4/1/2020 <u>3/31/2021</u>	4/1/2021 <u>3/31/2022</u>	4/1/2022 <u>3/31/2023</u>	4/1/2023 <u>3/31/2024</u>	4/1/2024 3/31/2025
Market Value Beginning Value (t)	33,263,566	31,674,948	30,187,472	29,004,805	27,917,745
ER Contributions Withdrawal Pmts	1,712,490 213,442	1,763,865 213,442	1,816,780 213,442	1,871,284 213,442	1,927,422 213,442
Total Contributions PBGC Assistance (Bens)	1,925,932 3,534,829	1,977,307 3,565,509	2,030,222 3,614,213	2,084,726 3,688,307	2,140,864 3,722,207
PBGC Assistance (Exp)	159,821	161,769	163,573	165,384	166,870
Investment Income Int & Div & Other Realized and UnR.	141	14	-	-	~
Inv. Exp.	1,566,530	1,487,013	1,614,014	1,545,695	1,484,504
Total Inv Income	1,566,530	1,487,013	1,614,014	1,545,695	1,484,504
Benefits Paid Expenses	(8,299,459) (476,271)	(8,193,277) (485,796)	(8,109,177) (495,512)	(8,065,750) (505,422)	(7,977,371) (515,530)
Ending Value (t+1)	31,674,948	30,187,472	29,004,805	27,917,745	26,939,289



	PY Beginning (t)	4/1/2025	4/1/2026	4/1/2027	4/1/2028	4/1/2029
	PY Ending (t+1)	<u>3/31/2026</u>	<u>3/31/2027</u>	<u>3/31/2028</u>	<u>3/31/2029</u>	<u>3/31/2030</u>
$\mathbf{N}$	<u> Iarket Value</u>					
	Beginning Value (t)	26,939,289	26,057,306	25,264,069	24,793,450	24,435,389
	ER Contributions	1,985,245	2,044,802	2,106,146	2,169,331	2,234,411
		• •		• •		
	Withdrawal Pmts	213,442	213,442	213,442	213,442	213,442
	Total Contributions	2,198,687	2,258,244	2,319,588	2,382,773	2,447,853
	PBGC Assistance (Bens)	3,795,687	3,840,807	3,910,607	3,916,296	3,942,222
	PBGC Assistance (Exp)	168,181	169,478	170,233	170,949	171,261
	Investment Income					
	Int & Div & Other	-	-	-	*	-
	Realized and UnR.					
'	Inv. Exp.	1,428,138	1,377,993	1,554,767	1,526,527	1,503,721
	Total Inv Income	1,428,138	1,377,993	1,554,767	1,526,527	1,503,721
	Benefits Paid	(7,946,835)	(7,903,400)	(7,878,729)	(7,796,579)	(7,785,978)
	Expenses	(525,841)	(536,358)	(547,085)	(558,027)	(569,188)
	Ending Value (t+1)	26,057,306	25,264,069	24,793,450	24,435,389	24,145,280



PY Beginning (t) PY Ending (t+1) Market Value	4/1/2030 <u>3/31/2031</u>	4/1/2031 3/31/2032	4/1/2032 3/31/2033	4/1/2033 3/31/2034	4/1/2034 3/31/2035
Beginning Value (t)	24,145,280	23,937,186	23,806,728	23,815,948	23,911,424
ER Contributions Withdrawal Pmts	2,301,443 213,442	2,370,486 213,442	2,441,601 213,442	2,514,849 213,442	2,590,294 213,442
Total Contributions PBGC Assistance (Bens)	2,514,885 3,961,979	2,583,928 3,943,419	2,655,043 3,894,880	2,728,291 3,825,221	2,803,736 3,765,211
PBGC Assistance (Exp)	171,331	170,954	170,106	168,958	167,494
Investment Income Int & Div & Other	(#)	141	*	*	<b>-</b> 3
Realized and UnR. Inv. Exp.	1,486,203	1,475,395	1,523,731	1,529,870	1,541,426
Total Inv Income	1,486,203	1,475,395	1,523,731	1,529,870	1,541,426
Benefits Paid Expenses	(7,761,919) (580,572)	(7,711,971) (592,183)	(7,630,513) (604,027)	(7,540,756) (616,108)	(7,476,069) (628,430)
Ending Value (t+1)	23,937,186	23,806,728	23,815,948	23,911,424	24,084,792



PY Beginning (t) PY Ending (t+1) Market Value	4/1/2035 3/31/2036	4/1/2036 3/31/2037	4/1/2037 3/31/2038	4/1/2038 3/31/2039	4/1/2039 3/31/2040
Beginning Value (t)	24,084,792	24,324,019	24,522,614	24,702,396	24,951,288
ER Contributions Withdrawal Pmts	2,668,003 213,442	2,748,043 72,695	2,830,485	2,915,399	3,002,861
Total Contributions	2,881,445	2,820,738	2,830,485	2,915,399	3,002,861
PBGC Assistance (Bens)	3,711,615	3,647,596	3,544,296	3,454,033	3,350,570
PBGC Assistance (Exp)	165,492	162,923	159,971	156,617	152,843
Investment Income					
Int & Div & Other	-	(-)	-	-	
Realized and UnR.					
Inv. Exp.	1,557,804	1,575,449	1,592,402	1,610,673	1,633,318
Total Inv Income	1,557,804	1,575,449	1,592,402	1,610,673	1,633,318
Benefits Paid	(7,436,130)	(7,354,292)	(7,280,477)	(7,207,597)	(7,154,552)
Expenses	(640,999)	(653,819)	(666,895)	(680,233)	(693,838)
Ending Value (t+1)	24,324,019	24,522,614	24,702,396	24,951,288	25,242,491



PY Beginning (t) PY Ending (t+1)	4/1/2040 <u>3/31/2041</u>	4/1/2041 <u>3/31/2042</u>	4/1/2042 3/31/2043	4/1/2043 3/31/2044	4/1/2044 3/31/2045
Market Value Beginning Value (t)	25,242,491	25,609,157	26,068,342	26,598,563	27,225,763
ER Contributions Withdrawal Pmts	3,092,947	3,185,735	3,281,308	3,379,747	3,481,140
Total Contributions	3,092,947	3,185,735	3,281,308	3,379,747	3,481,140
PBGC Assistance (Bens)	3,257,372	3,149,587	3,015,390	2,908,173	2,783,526
PBGC Assistance (Exp)	148,627	143,950	139,263	134,090	128,654
Investment Income					
Int & Div & Other			-	-	10-
Realized and UnR.					
Inv. Exp.	1,659,739	1,692,563	1,732,033	1,776,453	1,828,292
Total Inv Income	1,659,739	1,692,563	1,732,033	1,776,453	1,828,292
Benefits Paid	(7,084,304)	(6,990,781)	(6,901,467)	(6,820,231)	(6,730,977)
Expenses	(707,715)	(721,869)	(736,306)	(751,032)	(766,053)
Ending Value (t+1)	25,609,157	26,068,342	26,598,563	27,225,763	27,950,344



PY Beginning (t)	4/1/2045	4/1/2046	4/1/2047	4/1/2048
PY Ending (t+1)	3/31/2046	3/31/2047	3/31/2048	3/31/2049
Market Value				
Beginning Value (t)	27,950,344	28,816,097	29,805,448	30,932,236
ER Contributions	2 505 574	2 602 141	2 902 026	2.019.054
Withdrawal Pmts	3,585,574	3,693,141	3,803,936	3,918,054 -
Total Contributions	3,585,574	3,693,141	3,803,936	3,918,054
PBGC Assistance (Bens)	2,657,554	2,540,970	2,408,259	2,280,532
PBGC Assistance (Exp)	123,198	117,472	111,729	105,976
Investment Income				
Int & Div & Other		-	1.5	-
Realized and UnR.				
Inv. Exp.	1,888,522	1,957,696	2,036,566	2,125,087
Total Inv Income	1,888,522	1,957,696	2,036,566	2,125,087
Benefits Paid	(6,607,721)	(6,522,927)	(6,420,761)	(6,330,227)
Expenses	(781,374)	(797,001)	(812,941)	(829,200)
Ending Value (t+1)	28,816,097	29,805,448	30,932,236	32,202,458



# **Benefit Payments by Status**

Plan Year Ending 3/31	2017	2018	2019	2020	2021	2022	2023	<u>2024</u>
Actives	694,961	847,152	555,860	651,194	745,564	854,499	964,912	1,086,800
New Entrants	-	-	-	-	**	-	34	105
Term Vesteds	226,518	321,549	321,132	406,176	452,125	514,848	598,826	711,874
Retirees	10,473,691	10,217,055	6,761,716	6,536,881	6,308,798	6,078,194	5,845,787	5,612,270
Beneficiaries	1,078,809	1,026,404	890,569	841,261	792,972	745,736	699,618	654,701
Total	\$ 12,473,979	\$ 12,412,160	\$ 8,529,277	\$ 8,435,512	\$ 8,299,459	\$ 8,193,277	\$8,109,177	\$ 8,065,750



# **Benefit Payments by Status**

Plan Year Ending 3/31	2025	2026	2027	2028	<u>2029</u>	2030	2031	2032	<u>2033</u>
Actives	1,198,918	1,323,034	1,455,139	1,572,511	1,686,806	1,806,359	1,918,817	2,027,032	2,125,154
New Entrants	233	437	740	1,354	2,116	38,477	63,475	93,320	119,257
Term Vesteds	788,844	910,020	1,007,949	1,136,096	1,206,027	1,302,324	1,398,677	1,463,021	1,503,827
Retirees	5,378,304	5,144,500	4,911,434	4,679,689	4,449,851	4,222,498	3,998,198	3,777,497	3,560,925
Beneficiaries	611,072	568,844	528,138	489,079	451,779	416,320	382,752	351,101	321,350
Total	\$7,977,371	\$7,946,835	\$7,903,400	\$7,878,729	\$7,796,579	\$7,785,978	\$7,761,919	\$7,711,971	\$7,630,513



Plan Year Ending 3/31	2034	<u>2035</u>	<u>2036</u>	<u>2037</u>	2038	2039	<u>2040</u>	<u>2041</u>	<u>2042</u>
Actives	2,216,922	2,303,719	2,395,933	2,442,084	2,497,212	2,529,391	2,575,001	2,590,135	2,591,121
New Entrants	151,519	191,160	230,545	271,656	338,803	405,289	481,104	550,849	618,283
Term Vesteds	1,529,846	1,571,613	1,625,709	1,674,733	1,689,050	1,720,010	1,739,970	1,771,024	1,786,820
Retirees	3,348,992	3,142,152	2,940,808	2,745,289	2,555,877	2,372,835	2,196,423	2,026,899	1,864,525
Beneficiaries	293,477	267,425	243,135	220,530	199,535	180,072	162,054	145,397	130,032
Total	\$7,540,756	\$7,476,069	\$7,436,130	\$7,354,292	\$ 7,280,477	\$7,207,597	\$7,154,552	\$7,084,304	\$6,990,781



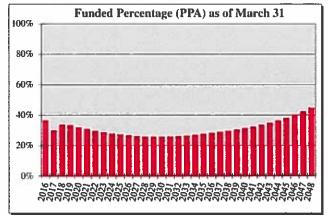
Plan Year Ending 3/31	2043	2044	2045	2046	2047	2048	2049
Actives	2,610,973	2,607,080	2,605,818	2,572,528	2,563,634	2,523,771	2,497,867
New Entrants	691,109	763,469	838,414	909,469	982,722	1,083,879	1,176,206
Term Vesteds	1,773,956	1,784,650	1,773,345	1,755,180	1,740,173	1,702,271	1,662,405
Retirees	1,709,540	1,562,115	1,422,338	1,290,269	1,165,881	1,049,107	939,871
Beneficiaries	115,889	102,917	91,062	80,275	70,517	61,733	53,878
Total	\$6,901,467	\$6,820,231	\$6,730,977	\$6,607,721	\$6,522,927	\$6,420,761	\$6,330,227

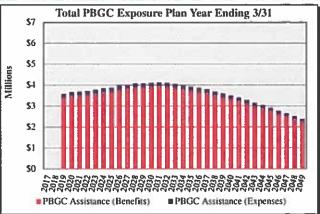


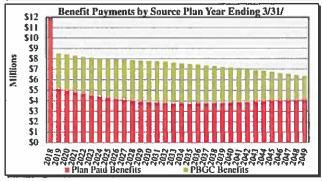
# Local 805 Pension and Retirement Fund as of 3/31/2016

#### Experience/Assumptions as of 3/31/t ROR at Market (for year ending) Levels of: Contribution rate (eff. Plan Year ending t) b. Employment (total months) Scenarios: 1. Suspension 1 Max MEPRA Suspension 2. Empr. Contribution 0 Baseline: Currently Negotiated 3. Reduction in Future Benefits:..... 0% 4. HLA new employees..... No Partition x% of benefit payments participants not in pay status 0% Actives..... Terminated Vesteds. 100% Count of Retirees 475 Retirees & Benes.... **Assumption Changes** Interest rate to..... 6.50% No Increase in Actives..... 0 Used graded interest rate..... Yes Fac.1 Merger Assistance Amt of Assistance per yr. \$0.0 Millions # of years of assistance... 0 12/31/2999 Est, date of insolvency..... First 20 years After 20 years Est. PBGC Exp. Int Rate..... 1.98% 2.67% PV of PBGC Benefits Assist as of 4/17:.... \$84,226,079 PV of PBGC Expense Assist as of 4/17:.... \$3,778,347 Proj. Assets at Market as of 3/31: 2016 \$51,672,207 2017 \$45,749,579 0.00% Increase/(decrease) in future work Increase/(decrease) in future interest 0.00% Expense for PBGC per Person \$147.00

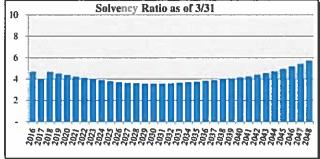
<u>2016</u>	2017	2018	2019	202	0	2021		2022		<u>2023</u>	2024	2025		2026	2027		2028		2029	2030
0.17%	6.50%	5.25%	5.25%	5.259	5	5.25%	5	.25%	8	6,00%	6.00%	6.00%		6.00%	6.00%	W.	TARRE		7.00%	7.00%
		1,804%	2.399%			3.0%		3.0%		3.0%	3.0%	3.0%		3.0%	3.0%		3.0%		3.0%	3.0%
	\$ 309.87	\$ 315.46	\$ 323.03	\$ 333	S	343	\$	353	\$	364	\$ 374	\$ 386	5	397	\$ 409	\$	421	5	434	\$ 447
	4,997	4,997	4,997	4,997	4	1,997	4	,997		4,997	4,997	4,997		4,997	4,997		4,997		4,997	4,997

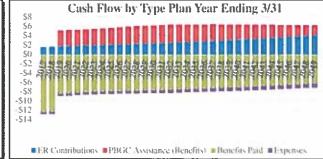












#### **Assumptions Used in Actuarial Certification**

#### Interest Rate

6.50% per annum

#### Assets:

Return	Plan Year ending 3/31
5.25%	2018-2022
6.00%	2023-2027
7.00%	2028-2032
7.25%	2033 onward

The long-term funding rate assumption is based upon expected returns for the asset classes selected under the Plan's investment policy. The expected asset returns were generated using a building block approach that includes inflation expectation and anticipated risk premiums for each asset class.

#### Mortality Healthy

RP-2014 healthy mortality with blue collar adjustment, separate for male and female participants, adjusted with mortality improvement Scale MP-2014 from 2015.

#### Disabled

RP-2014 disabled mortality, separate for male and female participants, adjusted with mortality improvement Scale MP-2014 from 2015.

The mortality rates are based upon historical and current demographic data, as well as future demographic expectations and professional judgment.

#### **Termination**

Sarason T -8 Table

The termination rates are based upon historical and current demographic data, as well as future demographic expectations and professional judgment.

#### Retirement Age

Percent
Retiring
20%
5%
25%
5%
70%
50%
100%

If the participant had at least 20 years of Credited Service as of April 1, 2009, there is a one-time additional retirement incidence of 60% when the participant reaches age 55 and at least 25 years of Credited Service. This additional incidence applies immediately for participants who are already age 55 with 25 years of Credited Service.

The retirement rates are based upon historical and current demographic data, as well as future demographic expectations and professional judgment.

**Employment** 4,997 total months annually

> The future employment assumption is based upon the current Plan population, and includes input from the Plan sponsor regarding its expectation of future employment. The Plan sponsor believes that while the Plan population has shrunk over the past few years, the employers that were not in the core local trucking market are now mostly gone and the population of employers has stabilized. Further, the largest employer, which accounts for over 80% of the total Plan contributions, continues to grow (averaged 3% growth the last five years) through product diversification.

Percent Married 80%

> The marital assumption is based upon future demographic expectations and professional judgment.

Age of Spouse Females are 3 years younger than their spouses.

> The expected spouse age is based upon historical and current demographic data, as well as future demographic expectations and professional judgment.

\$440,000 payable at the beginning of the year, increasing 2% per year thereafter Expenses

> The Plan expense assumption is based upon historical expense experience, adjusted for future expense expectations.

Value of Assets Average Fair Market Value (without-phase-in). Averaging period is 3 years.

Adjusted under the Pension Relief Act of 2010 for a 10-year recognition of the

2008/2009 Plan Year loss.

As of 12/31/2016, the estimated Fair Market Value of Assets is \$48,342,933.

The estimated 12/31/2016 Market Value of Assets is based upon the estimated ninemonth return of 9.7% provided by the investment consultant and the contributions, withdrawal liability payments, benefits paid, and expenses provided by the Fund office.

Unit Credit Funding Method

Average \$309.87 per month for the Plan Year ending 3/31/2017, increasing 3% per year, pursuant contribution rate to section 2(e)(2) of the 2016 Rehabilitation Plan update.

Future entrants

Entry		
<u>Age</u>	<u>Male</u>	<u>Female</u>
25	42%	3%
35	14%	4%
45	20%	3%
55	10%	4%

The new entrant profile is based upon a review of recent demographic data, as well as future demographic expectations and professional judgment.

6) The plan actuary's certification under section 305(e)(9)(C)(i) of ERISA

See attached document labeled: 4233.7 (6) Cert of avoiding insolv w part Ex 3.02 805 16.pdf

7) The plan's projected insolvency date with benefit suspension alone

The following cash flow demonstrates that based upon the attached assumptions, the Plan will not remain solvent without a partition in addition to the suspension of benefits.

Following this page are exhibits for:

- Cash flow demonstrating that the Plan is expected to become insolvent during the Plan Year ending 3/31/2025 with a suspension only
- · The assumptions used to determine the cash flow

The census data used to develop the cash flow is provided in a separate file labeled: *Data for PBGC 805*16.xlsx

Projected date the Plan will have insufficient assets to pay benefits: June 2024

This certification was prepared on behalf of the Teamsters Local 805 Pension and Retirement Fund based on employee data, asset statements and plan documents provided by the Plan sponsor or its representatives. We relied upon the data as submitted, without formal audit. However, the data was tested for reasonableness, and we have no reason to believe that any other information which would have had a material effect on the results of this valuation was overlooked.

Therefore, to the best of our knowledge and belief, the information presented in this certification is complete and accurate, and each assumption used represents our best estimate of anticipated experience under the Plan.

Certified by:

Craig A. Voelker, FSA, MAAA, EA Enrolled Actuary No.: 14-05537

1236 Brace Rd. Unit E Cherry Hill, NJ 08034 Phone (856) 795-7777

Cry A.V.

January 31, 2017

P	Y Beginning (t)	4/1/2016	1/1/2017	4/1/2017	4/1/2018	4/1/2019
PY	Y Ending (t+1)	<u>12/31/2016</u>	<u>3/31/2017</u>	3/31/2018	3/31/2019	3/31/2020
Market Va	<u>alue</u>					
Ве	eginning Value (t)	51,672,207	48,342,933	45,749,579	36,789,666	31,373,763
	ER Contributions	1,259,175	419,725	1,576,370	1,614,186	1,614,186
	Withdrawal Pmts	121,413	19,334	213,442	213,442	213,442
To	otal Contributions	1,380,588	439,059	1,789,812	1,827,628	1,827,628
PI	BGC Assistance	-	•	-	-	-
1	Investment Income					
	Int & Div & Other			H		
	Realized and UnR.					
	Inv. Exp.	4,626,356	613,456	2,111,235	1,743,523	1,461,409
,	Total Inv Income	4,626,356	613,456	2,111,235	1,743,523	1,461,409
	Benefits Paid	(8,920,110)	(3,533,869)	(12,412,160)	(8,529,277)	(8,435,512)
1	Expenses	(416,108)	(112,000)	(448,800)	(457,776)	(466,932)
– Er	nding Value (t+1)	48,342,933	45,749,579	36,789,666	31,373,763	25,760,356

7

PY Beginning (t)	4/1/2020	4/1/2021	4/1/2022	4/1/2023	4/1/2024
PY Ending (t+1) Market Value	<u>3/31/2021</u>	<u>3/31/2022</u>	3/31/2023	<u>3/31/2024</u>	<u>3/31/2025</u>
Beginning Value (t)	25,760,356	19,982,285	14,000,060	7,859,691	1,385,422
ER Contributions	1,614,186	1,614,186	1,614,186	1,614,186	1,614,186
Withdrawal Pmts	213,442	213,442	213,442	213,442	213,442
Total Contributions	1,827,628	1,827,628	1,827,628	1,827,628	1,827,628
PBGC Assistance	-	-	-	-	•
Investment Income					
Int & Div & Other		-			
Realized and UnR.					
Inv. Exp.	1,170,031	869,220	636,692	269,275	_
Total Inv Income	1,170,031	869,220	636,692	269,275	
Benefits Paid	(8,299,459)	(8,193,277)	(8,109,177)	(8,065,750)	(6,560,602)
Expenses	(476,271)	(485,796)	(495,512)	(505,422)	(515,530)
Ending Value (t+1)	19,982,285	14,000,060	7,859,691	1,385,422	(3,863,082)



#### **Assumptions Used in Actuarial Certification**

#### Interest Rate

6.50% per annum

#### Assets:

Return	Plan Year ending 3/31
5.25%	2018-2022
6.00%	2023-2027
7.00%	2028-2032
7.25%	2033 onward

The long-term funding rate assumption is based upon expected returns for the asset classes selected under the Plan's investment policy. The expected asset returns were generated using a building block approach that includes inflation expectation and anticipated risk premiums for each asset class.

#### Mortality Healthy

RP-2014 healthy mortality with blue collar adjustment, separate for male and female participants, adjusted with mortality improvement Scale MP-2014 from 2015.

#### Disabled

RP-2014 disabled mortality, separate for male and female participants, adjusted with mortality improvement Scale MP-2014 from 2015.

The mortality rates are based upon historical and current demographic data, as well as future demographic expectations and professional judgment.

#### Termination

Sarason T -8 Table

The termination rates are based upon historical and current demographic data, as well as future demographic expectations and professional judgment.

#### Retirement Age

Percent
Retiring
20%
5%
25%
5%
70%
50%
100%

If the participant had at least 20 years of Credited Service as of April 1, 2009, there is a one-time additional retirement incidence of 60% when the participant reaches age 55 and at least 25 years of Credited Service. This additional incidence applies immediately for participants who are already age 55 with 25 years of Credited Service.

The retirement rates are based upon historical and current demographic data, as well as future demographic expectations and professional judgment.

**Employment** 4,997 total months annually

> The future employment assumption is based upon the current Plan population, and includes input from the Plan sponsor regarding its expectation of future employment. The Plan sponsor believes that while the Plan population has shrunk over the past few years, the employers that were not in the core local trucking market are now mostly gone and the population of employers has stabilized. Further, the largest employer, which accounts for over 80% of the total Plan contributions, continues to grow (averaged 3% growth the last five years) through product diversification.

Percent Married 80%

> The marital assumption is based upon future demographic expectations and professional judgment.

Age of Spouse Females are 3 years younger than their spouses.

> The expected spouse age is based upon historical and current demographic data, as well as future demographic expectations and professional judgment.

\$440,000 payable at the beginning of the year, increasing 2% per year thereafter **Expenses** 

> The Plan expense assumption is based upon historical expense experience, adjusted for future expense expectations.

Value of Assets Average Fair Market Value (without-phase-in). Averaging period is 3 years.

Adjusted under the Pension Relief Act of 2010 for a 10-year recognition of the

2008/2009 Plan Year loss.

As of 12/31/2016, the estimated Fair Market Value of Assets is \$48,342,933.

The estimated 12/31/2016 Market Value of Assets is based upon the estimated ninemonth return of 9.7% provided by the investment consultant and the contributions. withdrawal liability payments, benefits paid, and expenses provided by the Fund office.

Funding Method **Unit Credit** 

Average contribution rate

\$309.87 per month for the Plan Year ending 3/31/2017, with 3% contribution increases for certain employers through 2019 only, pursuant to section 2(e)(2) of the 2016 Rehabilitation Plan update.

Future entrants

Entry		
<u>Age</u>	<u>Male</u>	<u>Female</u>
25	42%	3%
35	14%	4%
45	20%	3%
55	10%	4%

The new entrant profile is based upon a review of recent demographic data, as well as future demographic expectations and professional judgment.

8) Projection of PBGC future assistance under a partition

The following statement of projected benefit disbursements provides a 30-year projection of the future financial assistance from the PBGC expected to be needed under a partition.

Following this page are exhibits for:

- Benefit disbursements by participant status through 3/31/2049
- The assumptions used to determine the benefit disbursements

The census data used to develop the cash flow is provided in a separate file labeled: *Data for PBGC 805*16.xlsx

We calculate the present value of the PBGC's financial assistance in a partition, using 1.98% interest for the first 20 years and 2.67% interest thereafter, to be as follows:

For benefits: \$84,226,079 For expenses: \$3,778,347

This certification was prepared on behalf of the Teamsters Local 805 Pension and Retirement Fund based on employee data, asset statements and plan documents provided by the Plan sponsor or its representatives. We relied upon the data as submitted, without formal audit. However, the data was tested for reasonableness, and we have no reason to believe that any other information which would have had a material effect on the results of this valuation was overlooked.

Therefore, to the best of our knowledge and belief, the information presented in this certification is complete and accurate, and each assumption used represents our best estimate of anticipated experience under the Plan.

Certified by:

Craig A. Voelker, FSA, MAAA, EA Enrolled Actuary No.: 14-05537

1236 Brace Rd. Unit E Cherry Hill, NJ 08034 Phone (856) 795-7777

Cry A.V.

January 31, 2017

Plan Year Ending 3/31	2017	2018	2019	20	<u>20</u> <u>20</u>	21	2022	2023	2024	
Actives	-	-	_		-	-	-	-	-	
Term Vesteds	-	-	294,985	406,17	6 452,12	!5	514,848	598,826	711,874	
Retirees	-	-	2,880,870	2,857,32	0 2,831,45	i9 2,	803,049	2,771,731	2,737,087	
Beneficiaries	 	 	257,714	254,60	3 251,24	5	247,612	243,656	239,346	
Total	\$ -	\$ -	\$ 3,433,569	\$ 3,518,09	9 \$ 3,534,82	.9 \$ 3,	565,509	\$3,614,213	\$3,688,307	
Expenses	\$ -	\$ -	\$ 155,673	\$ 157,73	7 \$ 159,82	21 \$	161,769	\$ 163,573	\$ 165,384	



Plan Year Ending 3/31	<u>2025</u>	<u>2026</u>	<u>2027</u>	2028	2029	2030	2031	2032	<u>2033</u>
Actives	-	-	-	-	-	-	-	-	-
Term Vesteds	788,844	910,020	1,007,949	1,136,096	1,206,027	1,302,324	1,398,677	1,463,021	1,503,827
Retirees	2,698,705	2,656,097	2,608,790	2,556,412	2,498,622	2,435,200	2,366,087	2,291,226	2,210,501
Beneficiaries	234,658	229,570	224,068	218,099	211,647	204,698	197,215	189,172	180,552
Total	\$3,722,207	\$3,795,687	\$ 3,840,807	\$3,910,607	\$3,916,296	\$3,942,222	\$3,961,979	\$3,943,419	\$3,894,880
Expenses	\$ 166,870	\$ 168,181	\$ 169,478	\$ 170,233	\$ 170,949	\$ 171,261	\$ 171,331	\$ 170,954	\$ 170,106



Plan Year Ending 3/31	2034	2035	2036	2037	2038	2039	<u>2040</u>	2041	2042
Actives	-	-	-	-	-	-	-	-	-
Term Vesteds	1,529,846	1,571,613	1,625,709	1,674,733	1,689,050	1,720,010	1,739,970	1,771,024	1,786,820
Retirees	2,123,995	2,031,889	1,934,300	1,831,718	1,724,825	1,614,439	1,501,820	1,388,189	1,274,880
Beneficiaries	171,380	<u>161,709</u>	151,606	141,145	130,421	119,584	108,780	98,159	87,887
Total	\$3,825,221	\$3,765,211	\$3,711,615	\$3,647,596	\$3,544,296	\$ 3,454,033	\$3,350,570	\$3,257,372	\$3,149,587
Expenses	\$ 168,958	\$ 167,494	\$ 165,492	\$ 162,923	\$ 159,971	\$ 156,617	\$ 152,843	\$ 148,627	\$ 143,950



Plan Year Ending 3/31	<u>2043</u>	2044	<u>2045</u>	<u>2046</u>	2047	<u>2048</u>	<u>2049</u>
Actives	-	-	-	-	-		
Term Vesteds	1,773,956	1,784,650	1,773,345	1,755,180	1,740,173	1,702,271	1,662,405
Retirees	1,163,357	1,054,698	949,958	850,008	755,496	666,962	584,598
Beneficiaries	78,077	68,825	60,223	52,366	45,301	39,026	33,529
Total	\$ 3,015,390	\$2,908,173	\$2,783,526	\$ 2,657,554	\$ 2,540,970	\$ 2,408,259	\$ 2,280,532
Expenses	\$ 139,263	\$ 134,090	\$ 128,654	\$ 123,198	\$ 117,472	\$ 111,729	\$ 105,976



#### **Assumptions Used in Actuarial Certification**

Interest Rate 2.82% for the first 20 years, 2.95% thereafter

Mortality

Retirement Age

Healthy 2016 ERISA Section 4044 healthy mortality separate for male and female participants

Disabled 2016 ERISA Section 4044 Social Security Disabled mortality separate for male and

female participants

Termination Sarason T -8 Table

The termination rates are based upon historical and current demographic data, as well as future demographic expectations and professional judgment.

	Percent
<u>Age</u>	Retiring
55	20%
56-61	5%
62	25%
63-64	5%
65	70%
66	50%
67+	100%

If the participant had at least 20 years of Credited Service as of April 1, 2009, there is a one-time additional retirement incidence of 60% when the participant reaches age 55 and at least 25 years of Credited Service. This additional incidence applies immediately for participants who are already age 55 with 25 years of Credited Service.

The retirement rates are based upon historical and current demographic data, as well as future demographic expectations and professional judgment.

Employment 4,997 total months annually

The future employment assumption is based upon the current Plan population, and includes input from the Plan sponsor regarding its expectation of future employment. The Plan sponsor believes that while the Plan population has shrunk over the past few years, the employers that were not in the core local trucking market are now mostly gone and the population of employers has stabilized. Further, the largest employer, which accounts for over 80% of the total Plan contributions, continues to grow (averaged 3% growth the last five years) through product diversification.

Percent Married 80%

The marital assumption is based upon future demographic expectations and professional judgment.

Age of Spouse Females are 3 years younger than their spouses.

The expected spouse age is based upon historical and current demographic data, as well

as future demographic expectations and professional judgment.

Expenses \$440,000 payable at the beginning of the year, increasing 2% per year thereafter

The Plan expense assumption is based upon historical expense experience, adjusted for

future expense expectations.

Value of Assets Average Fair Market Value (without-phase-in). Averaging period is 3 years.

Adjusted under the Pension Relief Act of 2010 for a 10-year recognition of the

2008/2009 Plan Year loss.

As of 12/31/2016, the estimated Fair Market Value of Assets is \$48,342,933.

The estimated 12/31/2016 Market Value of Assets is based upon the estimated ninemonth return of 9.7% provided by the investment consultant and the contributions, withdrawal liability payments, benefits paid, and expenses provided by the Fund office.

Funding Method Unit Credit

Average contribution rate

\$309.87 per month for the Plan Year ending 3/31/2017, with 3% contribution increases for certain employers through 2019 only, pursuant to section 2(e)(2) of the 2016 Rehabilitation Plan update.

Future entrants

Entry		
<u>Age</u>	<u>Male</u>	<u>Female</u>
25	42%	3%
35	14%	4%
45	20%	3%
55	10%	4%

The new entrant profile is based upon a review of recent demographic data, as well as future demographic expectations and professional judgment.

9) Closed group projection of PBGC maximum benefits

The following is a statement of projected benefit disbursements provides a 30-year projection of the PBGC maximum benefits expected to be paid under the Plan's assumptions.

The following exhibits show:

- Benefit disbursements by participant status through 3/31/2048
- The assumptions used to determine the benefit disbursements

The census data used to develop the cash flow is provided in a separate file labeled: *Data for PBGC 805* 16.xlsx

This certification was prepared on behalf of Teamsters Local 805 Pension and Retirement Fund based on employee data, asset statements and plan documents provided by the Plan sponsor or its representatives. We relied upon the data as submitted, without formal audit. However, the data was tested for reasonableness, and we have no reason to believe that any other information which would have had a material effect on the results of this valuation was overlooked.

Therefore, to the best of our knowledge and belief, the information presented in this certification is complete and accurate, and each assumption used represents our best estimate of anticipated experience under the Plan.

Certified by:

Craig A. Voelker, FSA, MAAA, EA

Enrolled Actuary No.: 14-05537

1236 Brace Rd. Unit E Cherry Hill, NJ 08034 Phone (856) 795-7777

Cry A.V.S

January 31, 2017

Plan Year Ending 3/31	<u>2019</u>	<u>2020</u>	<u>2021</u>	2022	2023	2024	2025	<u>2026</u>
Actives	604,799	704,257	799,695	901,369	995,062	1,093,487	1,181,799	1,270,827
Term Vesteds	321,132	406,176	452,125	514,848	598,826	711,874	788,844	910,020
Retirees	6,761,716	6,536,881	6,308,798	6,078,194	5,845,787	5,612,270	5,378,304	5,144,500
Beneficiaries	890,569	841,261	792,972	745,736	699,618	654,701	611,072	568,844
Total	\$ 8,578,216	\$ 8,488,575	\$ 8,353,590	\$ 8,240,147	\$ 8,139,293	\$ 8,072,332	\$7,960,019	\$7,894,191



Plan Year Ending 3/31	<u>2027</u>	2028	<u>2029</u>	<u>2030</u>	2031	2032	2033	2034	2035
Actives	1,348,771	1,418,462	1,488,231	1,554,101	1,609,093	1,667,159	1,712,772	1,747,174	1,784,145
Term Vesteds	1,007,949	1,136,096	1,206,027	1,302,324	1,398,677	1,463,021	1,503,827	1,529,846	1,571,613
Retirees	4,911,434	4,679,689	4,449,851	4,222,498	3,998,198	3,777,497	3,560,925	3,348,992	3,142,152
Beneficiaries	528,138	489,079	451,779	416,320	382,752	351,101	321,350	293,477	267,425
Total	\$7,796,292	\$7,723,326	\$7,595,888	\$7,495,243	\$7,388,720	\$7,258,778	\$7,098,874	\$6,919,489	\$6,765,335



Plan Year Ending 3/31	2036	2037	2038	2039	2040	2041	2042	2043	<u>2044</u>
Actives	1,823,375	1,831,522	1,843,739	1,841,070	1,848,881	1,837,327	1,812,521	1,799,486	1,771,864
Term Vesteds	1,625,709	1,674,733	1,689,050	1,720,010	1,739,970	1,771,024	1,786,820	1,773,956	1,784,650
Retirees	2,940,808	2,745,289	2,555,877	2,372,835	2,196,423	2,026,899	1,864,525	1,709,540	1,562,115
Beneficiaries	243,135	220,530	199,535	180,072	162,054	145,397	130,032	115,889	102,917
Total	\$6,633,027	\$6,472,074	\$6,288,201	\$6,113,987	\$5,947,328	\$ 5,780,647	\$5,593,898	\$ 5,398,871	\$5,221,546



Plan Year Ending 3/31	2045	2046	2047	<u>2048</u>
Actives	1,745,569	1,696,039	1,657,383	1,604,365
Term Vesteds	1,773,345	1,755,180	1,740,173	1,702,271
Retirees	1,422,338	1,290,269	1,165,881	1,049,107
Beneficiaries	91,062	80,275	70,517	61,733
Total	\$5,032,314	\$4,821,763	\$4,633,954	\$4,417,476



#### **Assumptions Used in Actuarial Certification**

Interest Rate 2.82% for the first 20 years, 2.95% thereafter

Mortality

Healthy 2016 ERISA Section 4044 healthy mortality separate for male and female participants

2016 ERISA Section 4044 Social Security Disabled mortality separate for male and

Disabled female participants

Termination Sarason T -8 Table

The termination rates are based upon historical and current demographic data, as well as future demographic expectations and professional judgment.

Retirement Age

	Percent
<u>Age</u>	Retiring
55	20%
56-61	5%
62	25%
63-64	5%
65	70%
66	50%
67+	100%

If the participant had at least 20 years of Credited Service as of April 1, 2009, there is a one-time additional retirement incidence of 60% when the participant reaches age 55 and at least 25 years of Credited Service. This additional incidence applies immediately for participants who are already age 55 with 25 years of Credited Service.

The retirement rates are based upon historical and current demographic data, as well as future demographic expectations and professional judgment.

Employment 4,997 total months annually

The future employment assumption is based upon the current Plan population, and includes input from the Plan sponsor regarding its expectation of future employment. The Plan sponsor believes that while the Plan population has shrunk over the past few years, the employers that were not in the core local trucking market are now mostly gone and the population of employers has stabilized. Further, the largest employer, which accounts for over 80% of the total Plan contributions, continues to grow (averaged 3% growth the last five years) through product diversification.

Percent Married 80%

The marital assumption is based upon future demographic expectations and professional judgment.

Age of Spouse Females are 3 years younger than their spouses.

The expected spouse age is based upon historical and current demographic data, as well as future demographic expectations and professional judgment.

Expenses \$440,000 payable at the beginning of the year

Value of Assets Average Fair Market Value (without-phase-in). Averaging period is 3 years.

Adjusted under the Pension Relief Act of 2010 for a 10-year recognition of the

2008/2009 Plan Year loss.

As of 12/31/2016, the estimated Fair Market Value of Assets is \$48,342,933.

The estimated 12/31/2016 Market Value of Assets is based upon the estimated ninemonth return of 9.7% provided by the investment consultant and the contributions, withdrawal liability payments, benefits paid, and expenses provided by the Fund office.

Funding Method Unit Credit

Average contribution rate

\$309.87 per month for the Plan Year ending 3/31/2017, with 3% contribution increases for certain employers through 2019 only, pursuant to section 2(e)(2) of the 2016 Palabilitation Plan undate

the 2016 Rehabilitation Plan update.

10) Open group projection of plan benefits suspended the maximum permissible amount under ERISA §305(e)(9)

The following statement of projected benefit disbursements provides a 30-year projection of the Plan benefits suspended the maximum amount permissible under ERISA §305(e)(9) expected to be paid under the Plan's assumptions.

The following exhibits show:

- Benefit disbursements by participant status through 3/31/2048
- The assumptions used to determine the benefit disbursements

The census data used to develop the cash flow is provided in a separate file labeled: *Data for PBGC 805*16.xlsx

The projected benefit disbursements are based upon a suspension date of 4/1/2018.

This certification was prepared on behalf of Teamsters Local 805 Pension and Retirement Fund based on employee data, asset statements and plan documents provided by the Plan sponsor or its representatives. We relied upon the data as submitted, without formal audit. However, the data was tested for reasonableness, and we have no reason to believe that any other information which would have had a material effect on the results of this valuation was overlooked.

Therefore, to the best of our knowledge and belief, the information presented in this certification is complete and accurate, and each assumption used represents our best estimate of anticipated experience under the Plan.

Certified by:

Craig A. Voelker, FSA, MAAA, EA

Enrolled Actuary No.: 14-05537

1236 Brace Rd. Unit E Cherry Hill, NJ 08034 Phone (856) 795-7777

Cry A.V.S

January 31, 2017

Plan Year Ending 3/31	<u>2019</u>	2020	2021	2022	<u>2023</u>	<u>2024</u>	2025	<u>2026</u>
Actives	555,860	651,194	745,564	854,499	964,912	1,086,800	1,198,918	1,323,034
New Entrants	-	-	-	-	34	105	233	437
Term Vesteds	321,132	406,176	452,125	514,848	598,826	711,874	788,844	910,020
Retirees	6,761,716	6,536,881	6,308,798	6,078,194	5,845,787	5,612,270	5,378,304	5,144,500
Beneficiaries	890,569	841,261	792,972	745,736	699,618	654,701	611,072	568,844
Total	\$ 8,529,277	\$ 8,435,512	\$ 8,299,459	\$ 8,193,277	\$ 8,109,177	\$ 8,065,750	\$7,977,371	\$ 7,946,835



Plan Year Ending 3/31	<u>2027</u>	2028	2029	2030	2031	2032	2033	2034	2035
Actives	1,455,139	1,572,511	1,686,806	1,806,359	1,918,817	2,027,032	2,125,154	2,216,922	2,303,719
New Entrants	740	1,354	2,116	38,477	63,475	93,320	119,257	151,519	191,160
Term Vesteds	1,007,949	1,136,096	1,206,027	1,302,324	1,398,677	1,463,021	1,503,827	1,529,846	1,571,613
Retirees	4,911,434	4,679,689	4,449,851	4,222,498	3,998,198	3,777,497	3,560,925	3,348,992	3,142,152
Beneficiaries	528,138	489,079	451,779	416,320	382,752	351,101	321,350	293,477	267,425
Total	\$ 7,903,400	\$7,878,729	\$7,796,579	\$7,785,978	\$7,761,919	\$7,711,971	\$7,630,513	\$7,540,756	\$ 7,476,069

Plan Year Ending 3/31	2036	2037	2038	2039	<u>2040</u>	2041	2042	2043	<u>2044</u>
Actives	2,395,933	2,442,084	2,497,212	2,529,391	2,575,001	2,590,135	2,591,121	2,610,973	2,607,080
New Entrants	230,545	271,656	338,803	405,289	481,104	550,849	618,283	691,109	763,469
Term Vesteds	1,625,709	1,674,733	1,689,050	1,720,010	1,739,970	1,771,024	1,786,820	1,773,956	1,784,650
Retirees	2,940,808	2,745,289	2,555,877	2,372,835	2,196,423	2,026,899	1,864,525	1,709,540	1,562,115
Beneficiaries	243,135	220,530	199,535	180,072	162,054	145,397	130,032	115,889	102,917
Total	\$7,436,130	\$7,354,292	\$7,280,477	\$7,207,597	\$7,154,552	\$7,084,304	\$6,990,781	\$6,901,467	\$6,820,231



Plan Year Ending 3/31	2045	2046	2047	2048
Actives	2,605,818	2,572,528	2,563,634	2,523,771
New Entrants	838,414	909,469	982,722	1,083,879
Term Vesteds	1,773,345	1,755,180	1,740,173	1,702,271
Retirees	1,422,338	1,290,269	1,165,881	1,049,107
Beneficiaries	91,062	80,275	70,517	61,733
Total	\$6,730,977	\$6,607,721	\$6,522,927	\$6,420,761

#### **Assumptions Used in Actuarial Certification**

#### Interest Rate

6.50% per annum

#### Assets:

Return	Plan Year ending 3/31
5.25%	2018-2022
6.00%	2023-2027
7.00%	2028-2032
7.25%	2033 onward

The long-term funding rate assumption is based upon expected returns for the asset classes selected under the Plan's investment policy. The expected asset returns were generated using a building block approach that includes inflation expectation and anticipated risk premiums for each asset class.

#### Mortality Healthy

RP-2014 healthy mortality with blue collar adjustment, separate for male and female participants, adjusted with mortality improvement Scale MP-2014 from 2015.

#### Disabled

RP-2014 disabled mortality, separate for male and female participants, adjusted with mortality improvement Scale MP-2014 from 2015.

The mortality rates are based upon historical and current demographic data, as well as future demographic expectations and professional judgment.

#### Termination

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The termination rates are based upon historical and current demographic data, as well as future demographic expectations and professional judgment.

#### Retirement Age

	Percent
<u>Age</u>	Retiring
55	20%
56-61	5%
62	25%
63-64	5%
65	70%
66	50%
67±	100%

If the participant had at least 20 years of Credited Service as of April 1, 2009, there is a one-time additional retirement incidence of 60% when the participant reaches age 55 and at least 25 years of Credited Service. This additional incidence applies immediately for participants who are already age 55 with 25 years of Credited Service.

The retirement rates are based upon historical and current demographic data, as well as future demographic expectations and professional judgment.

#### **Employment**

4,997 total months annually

The future employment assumption is based upon the current Plan population, and includes input from the Plan sponsor regarding its expectation of future employment. The Plan sponsor believes that while the Plan population has shrunk over the past few years, the employers that were not in the core local trucking market are now mostly gone and the population of employers has stabilized. Further, the largest employer, which accounts for over 80% of the total Plan contributions, continues to grow (averaged 3% growth the last five years) through product diversification.

Percent Married 80%

The marital assumption is based upon future demographic expectations and professional judgment.

Age of Spouse

Females are 3 years younger than their spouses.

The expected spouse age is based upon historical and current demographic data, as well as future demographic expectations and professional judgment.

**Expenses** 

\$440,000 payable at the beginning of the year, increasing 2% per year thereafter

The Plan expense assumption is based upon historical expense experience, adjusted for future expense expectations.

Value of Assets

Average Fair Market Value (without-phase-in). Averaging period is 3 years.

Adjusted under the Pension Relief Act of 2010 for a 10-year recognition of the 2008/2009 Plan Year loss.

As of 12/31/2016, the estimated Fair Market Value of Assets is \$48,342,933.

The estimated 12/31/2016 Market Value of Assets is based upon the estimated ninemonth return of 9.7% provided by the investment consultant and the contributions, withdrawal liability payments, benefits paid, and expenses provided by the Fund office.

Funding Method **Unit Credit** 

Average contribution rate

\$309.87 per month for the Plan Year ending 3/31/2017, increasing 3% per year, pursuant to section 2(e)(2) of the 2016 Rehabilitation Plan update.

Future entrants

Entry		
<u>Age</u>	<u>Male</u>	Female [ ]
25	42%	3%
35	14%	4%
45	20%	3%
55	10%	4%

The new entrant profile is based upon a review of recent demographic data, as well as future demographic expectations and professional judgment.

#### 6. Participant Census Data Pursuant to PBGC Regulation §4233.8

See attached file labeled: Data for PBGC 805 16.xlsx

- a. Participant type (retiree, beneficiary, disabled, terminated vested, active, alternate payee).
- b. Date of birth.
- c. Gender.
- d. Credited service for guarantee calculation (i.e., number of years of participation).
- e. Vested accrued monthly benefit before benefit suspension under section 305(e)(9) of ERISA.
- f. Vested accrued monthly benefit after benefit suspension under section 305(e)(9) of ERISA.
- g. Monthly benefit guaranteed by PBGC (determined under the terms of the original plan without respect to benefit suspensions).
- h. Benefit commencement date (for participants in pay status and others for which the reported benefit is not payable at Normal Retirement Date).
- i. For each participant in pay status—
  - (1) Form of payment, and
  - (2) Data relevant to the form of payment, including:
    - (i) For a joint and survivor benefit, the beneficiary's benefit amount (before and after suspension) and the beneficiary's date of birth;
    - (ii) For a Social Security level income benefit, the date of any change in the benefit amount, and the benefit amount after such change;
    - (iii) For a 5-year certain or 10-year certain benefit (or similar benefit), the relevant defined period.
    - (iv) For a form of payment not otherwise described in this section, the data necessary for the valuation of the form of payment, including the benefit amount before and after suspension.
- j. If an actuarial increase for postponed retirement applies or if the form of annuity is a Social Security level income option, the monthly vested benefit payable at normal retirement age in normal form of annuity

### 7. Financial Assistance Information Pursuant to PBGC Regulation §4233.9

a. Required information. An application for partition must include the estimated amount of annual financial assistance requested from PBGC for the first year the plan receives financial assistance if partition is approved.

The Plan requests approximately \$3,591,360 in financial assistance from the PBGC in the first year if the Plan's partition is approved.